Retail Trade

March quarter 2025 | Economic brief

Retail trade turnover (current prices)

Retail trade turnover (current prices)	NT	Aust
Monthly change (trend)	1 0.4%	1 0.2%
Year-ended change (trend)	1 4.0%	1 4.1%
Monthly change (seasonally adjusted)	1 0.7%	1 0.3%
Year-ended change (seasonally adjusted)	1 3.7%	1 4.3%

The Australian Bureau of Statistics reintroduced reporting of trend estimates after they were suspended during the COVID-19 pandemic. However, due to irregular spending patterns over this period, trend estimates are not available from March 2020 to June 2022.

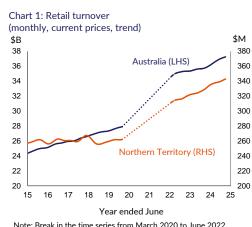
Monthly results

In trend terms, retail trade in the Territory increased by 0.4% to \$343 million compared with the previous month (Chart 1). The increase was driven by the categories of 'food retailing' (contributing 0.2 percentage points (ppt)), and 'household goods' (contributing 0.1 ppt).

The Territory reported the second strongest result of the jurisdictions, which ranged from a decrease of 0.1% in Queensland to an increase of 0.4% in Western Australia. Nationally, retail trade turnover increased by 0.2% to \$37.3 billion.

Year-ended results

In trend terms, retail trade in the Territory increased by 4.0% over the year (Chart 2), the fourth strongest result of the jurisdictions (Chart 3). The increase was driven by the categories of 'food retailing' (contributing 2.9 ppt), and 'household goods' (contributing 1.0 ppt).



Note: Break in the time series from March 2020 to June 2022 Source: ABS Retail Trade; DTF

Chart 2: Retail turnover

(year-ended percentage change, current prices, trend) %

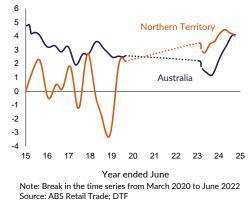


Chart 3: Retail turnover





Retail trade turnover (inflation adjusted)

Retail trade turnover (inflation adjusted)	NT	Aust
Quarterly change (trend)	flat	1 0.5%
Year-ended change (trend)	1 0.7%	1 .4%
Quarterly change (seasonally adjusted)	1 0.5%	flat
Year-ended change (seasonally adjusted)	1 0.6%	1 .2%

The following analysis uses chain volume data, which has been adjusted to account for inflation. The ABS does not publish inflation adjusted data for the components of Territory retail trade.

Quarterly results

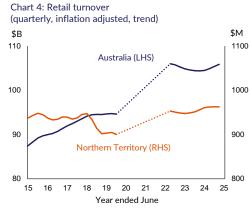
The Territory's inflation-adjusted trend retail turnover was flat at \$963 million in the March quarter 2025 (Chart 4). This was the second weakest result of the jurisdictions, which ranged from a decrease of 0.1% in the Australian Capital Territory to an increase of 0.8% in Victoria.

Nationally, retail turnover increased by 0.5% to \$105.9 billion.

Year-ended results

The Territory's inflation-adjusted trend retail turnover increased by 0.7% over the year (Chart 5). This was the fourth weakest result of the jurisdictions, which ranged from a decrease of 0.7% in the Australian Capital Territory to an increase of 2.6% in Western Australia.

Nationally, retail turnover increased by 1.4%.



Note: Break in the time series from March 2020 to June 2022 Source: ABS Retail Trade; DTF

Chart 5: Change in retail turnover



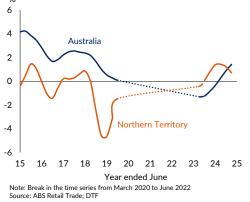


Table 1: Retail turnover (inflation adjusted, \$M)*

	Period				Change	
	Mar qtr 24	Dec qtr 24	Mar qtr 25	Year to date	Quarterly ¹	Year-ended ²
Northern Territory						
Original	857	1 006	852	3 837	n.p.	-0.5%
Seasonally adjusted ⁴	957	959	964	3 848	0.5%	0.6%
Trend	956	963	963	3 848	0.0%	0.7%
Australia						
Original	99 898	117 733	99 654	419 111	n.p.	-0.2%
Seasonally adjusted ⁴	104 483	105 666	105 695	420 411	0.0%	1.2%
Trend	104 384	105 381	105 860	420 597	0.5%	1.4%

Table 2: Retail turnover (current prices, \$M)

		Perio	d			Change
	Mar 24	Feb 25	Mar 25	Year to date	Monthly ¹	Year-ended ²
Northern Territory						
Original	314	284	322	4 050	n.p.	2.5%
Seasonally adjusted ⁴	332	341	344	4 054	0.7%	3.7%
Trend	330	342	343	4 054	0.4%	4.0%
Australia						
Original	35 137	32 744	36 277	439 332	n.p.	3.2%
Seasonally adjusted ⁴	35 724	37 153	37 275	439 657	0.3%	4.3%
Trend	35 788	37 178	37 258	439 654	0.2%	4.1%
Other jurisdictions (trend)						
New South Wales	11 145	11 488	11 511	136 221	0.2%	3.3%
Victoria	9 203	9 652	9 684	113 587	0.3%	5.2%
Queensland	7 369	7 619	7 614	90 506	-0.1%	3.3%
South Australia	2 316	2 405	2 412	28 324	0.3%	4.1%
Western Australia	4 032	4 2 4 7	4 265	50 032	0.4%	5.8%
Tasmania	720	741	744	8 759	0.3%	3.3%
ACT	673	684	686	8 171	0.2%	1.8%

1 Compares the latest month/quarter with the previous month/quarter.

2 Compares the latest month/quarter with the same month/quarter last year.

3 Compares the 12 months up to and including the latest month with the previous 12 month period.

4 Seasonal adjustment removes from a series influences that are systematic and calendar related. *Data only published quarterly.

Caution is advised when using monthly data for the Territory, which is often derived from small samples and highly volatile. Source: Department of Treasury and Finance, ABS Retail Trade

Term	Definition
Retail trade	Retail trade is the business activity of the sale of goods in the state that it is purchased (or after minor transformation) to the final consumer which is predominantly households and it includes both store and online sales.
Quarterly change	Compares the latest quarter with the previous quarter.
Year-ended change	Compares the latest quarter with the same quarter last year.
Year-average change	Compares the 12 months up to and including the latest quarter with the previous 12 month period.
Seasonally adjusted	A seasonally adjusted series involves estimating and removing the cyclical and seasonal effects from the original data. Seasonally adjusting a time series is useful if you wish to understand the underlying patterns of change or movement in a population, without the impact of the seasonal or cyclical effects.
Trend	A trend series is a seasonally adjusted series that has been further adjusted to remove irregular effects and 'smooth' out the series to show the overall 'trend' of the data over time.

Caution is advised when using monthly data for the Territory, as it is often derived from small samples and can be highly volatile. Although due care has been exercised in preparing this material, no responsibility is accepted for any errors or omission.

Retail Trade, Australia | Australian Bureau of Statistics (abs.gov.au)

More information

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