

Investment Options as at July 2015

Managed Cash	Conservative	Cautious
To provide greater assurance on the security of assets by investing in cash investments with an expectation to achieve low long-term returns	To provide limited ups and downs in investment value by investing primarily in cash and fixed interest investments	To provide a balanced mix of assets, steady long-term returns and a low level of investment volatility

Return Objective	Return Objective	Return Objective
A high probability that the net return ¹ will exceed the increase in CPI over 5-year rolling periods by at least 0.5 per cent per annum	A high probability that the net return ¹ will exceed the increase in CPI over 5-year rolling periods by at least 2 per cent per annum	A high probability that the net return ¹ will exceed the increase in CPI over 5-year rolling periods by at least 2.5 per cent per annum

Risk Objective	Risk Objective	Risk Objective
A low chance of a negative annual return	The expected frequency of a negative annual return should not exceed 1 in 7 years, on average	The expected frequency of a negative annual return should not exceed 1 in 4.5 years, on average

Asset Mix	Asset Mix	Asset Mix
Target	Target	Target
%	%	%
Growth Assets	30.0	50.0
Property	4.0	6.0
Australian shares	9.0	17.0
Global shares	12.0	17.0
Alternatives	5.0	10.0
Defensive Assets	70.0	50.0
Cash	10.0	5.0
Fixed interest	60.0	45.0

Recommended minimum investment term ²	Recommended minimum investment term ²	Recommended minimum investment term ²
Short term	Short term (3 years)	Medium term (5 years)

¹ The net return is after investment management fees and taxes have been deducted.

² The minimum investment term is the average time until planned spending of superannuation money in retirement.

The Six Investment Options as at July 2015 (continued)

Growth	Assertive	Aggressive
To invest proportionately more in shares and property than cash and fixed interest with an expectation to achieve medium to high long-term returns	To invest primarily in shares and property with limited exposure to fixed interest investments, accepting higher volatility with an expectation to achieve higher returns over the long term	To invest wholly in shares and property, accepting high volatility with an expectation to achieve higher long-term returns
Return Objective	Return Objective	Return Objective
A high probability that the net return ¹ will exceed the increase in CPI over 5-year rolling periods by at least 3 per cent per annum	A high probability that the net return ¹ will exceed the increase in CPI over 5-year rolling periods by at least 3.5 per cent per annum	A high probability that the net return ¹ will exceed the increase in CPI over 5-year rolling periods by at least 4 per cent per annum
Risk Objective	Risk Objective	Risk Objective
The expected frequency of a negative annual return should not exceed 1 in 4 years, on average	The expected frequency of a negative annual return should not exceed 1 in 3.5 years, on average	The expected frequency of a negative annual return should not exceed 1 in 3 years, on average
Asset Mix	Asset Mix	Asset Mix
<i>Target</i>	<i>Target</i>	<i>Target</i>
%	%	%
Growth Assets 75.0	Growth Assets 85.0	Growth Assets 100.0
Property 6.5	Property 6.0	Property 6.0
Australian shares 29.5	Australian shares 32.0	Australian shares 37.0
Global shares 29.0	Global shares 37.0	Global shares 47.0
Alternatives 10.0	Alternatives 10.0	Alternatives 10.0
Defensive Assets 25.0	Defensive Assets 15.0	Defensive Assets 0.0
Cash 3.0	Cash 2.0	Cash 0.0
Fixed interest 22.0	Fixed interest 13.0	Fixed interest 0.0
Recommended minimum investment term ²	Recommended minimum investment term ²	Recommended minimum investment term ²
Medium to long term (7 years)	Long term (10 years)	Long term (10 years)

1 The net return is after investment management fees and taxes have been deducted.

2 The minimum investment term is the average time until planned spending of superannuation money in retirement.